



Investment Analyst (Graduate Role)

Firm:	GMG Ventures LP
Location:	London, UK
Role:	Full Time
Start Date:	01/07/19
Application deadline:	18/12/2018

GMG Ventures LP

GMG Ventures LP ("[GMGV](#)") is an independent £42 million early stage venture capital fund. It was set up to support exceptional founders building technology enabled products for the new age of enterprise and the digital lifestyle of consumers, by investing in start-ups that are impacting the rapidly evolving digital news, media and entertainment ecosystem. It has one limited partner, The Scott Trust, which among other assets and funds, owns the Guardian news organisation.

As with any venture capital fund, GMGV is set up to generate financial return. We have a clear investment strategy, set of investment themes and structured approach to help set up our portfolio companies to benefit from the wider Guardian Media Group, including its vast external network and the prestigious and trusted brand of The Guardian.

Our portfolio comprises of direct investments made by the fund, primarily at the Seed and Series A stage. We invest earlier than seed stage through our partnership with Founders Factory, where we are its global exclusive partner in the media vertical. Portfolio companies include Signal, Vidsy, Decoded, A Million Ads and the Narrative in the UK, Spoken Layer, Vizual.ai and Poncho in the US. We have also selected a broad portfolio of incubator and accelerator stage companies in the media sector via Founders Factory, including Airsupply, Entale, Flourish, People.io, Fanbytes, Alegria, A Million Ads, Gyana, Newsroom, Flare, Admix and Zipabout. GMGV also has a close partnership with Betaworks, a New York based company with a Venture Capital fund.

Investment Analyst Role

We are looking for a dynamic, enthusiastic and exceptional individual, who graduates in the summer of 2019, to join GMGV as an Investment Analyst to help grow and develop this fund. You would be key member of this collaborative team to help it deliver its financial and strategic goals, working alongside three other investment professionals and a Project Manager. At GMGV, we pride ourselves on our flat team structure and open culture, and this exciting role offers full exposure to all the activities of the fund, giving you the opportunity to participate directly in all the key stages of the investment process and management of the fund's existing portfolio, as well as fund strategy. You will also work with many start-ups, as well as talented Guardian employees, in a unique and stimulating environment.

GMG Ventures offers tailored training for our new Analyst hire, including sponsoring level 1 of the Chartered Financial Analyst professional examinations along with other training such as negotiation skills. In addition to benefiting from best in class training to execute their role to the highest standards, they will be expected to actively contribute new ideas and have the opportunity to join all strategic and investment discussions. They will be encouraged to challenge the status quo to facilitate our goal of operating the fund to the highest standards and to ensure we are pursuing the most attractive investment opportunities.

Duties of the Investment Analyst role will include:

- Assisting with sourcing, evaluating and executing venture capital investments
- Being a member of the due diligence team for prospective investments - preparing market research, evaluating its strategy, assessing the commercial model and analysing the company's product or offering
- Financial modelling, including valuation analysis
- Working with the GMGV team to prepare concise deal memos, for decision makers
- Maintaining close relationships with ambitious founders of portfolio companies, to assist them in endeavouring to unlock any advantages from / collaboration with the Guardian, given the fund's association with it
- Spearheading sessions with members of the Guardian team and Founders Factory to brainstorm new concepts and endeavour to build partnerships with the resulting companies and the Guardian
- Helping with a diverse range of other responsibilities, including assisting with events, running initiatives, helping the team to build and foster relationships with the venture capital and start-up community and day to day duties associated with running a fund

Skills and Experience

The role would require the following levels of skills and experience:

Professional Experience

- Exceptional academic track record – on track for a 1st class degree from a top educational institution, graduating in the summer of 2019 (if you are a masters student this should be your undergraduate result, or if you are a final year student this should be your previous year's result)
- Study of a quantitative based university subject or a quantitative based subject in your last 2 years of school
- Relevant work experience/internship in financial services, consulting or start-up community
- High energy, team player, who has experience of working successfully in team environments
- Language skills are preferred (but not necessary)
- Highly proficient with Microsoft Excel and Microsoft Powerpoint

Personal Characteristics

- Passion for the digital media sector
- High level of personal integrity and resonance with the values of the Scott Trust
- Exceptional analytical and quantitative skills with a data driven approach to problem-solving
- A brave, strategic thinker, who is open to drive change and challenge the status quo, while maintaining a rigorous attention to detail
- Strong written and communication skills
- Excellent organisational and planning skills and demonstrable ability to successfully manage multiple demands concurrently
- Good interpersonal skills and self-awareness
- Enthusiasm for working in a diverse and vibrant environment

To apply for this unique role, please complete this form <https://goo.gl/forms/hgvLODgT4ppPesoF3>, including:

1. Some background information
2. CV
3. Cover letter setting out the reasons for your interest in the role
4. Short answers to 4 initial questions.

Please note, applicants must be eligible to work full time in the UK.